

Kenersys plans units in North, South America

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WIND turbine manufacturer Kenersys Group (Kalyani Energy Systems), a fully-owned subsidiary of Pune-based \$2.5 billion Kalyani group, is expanding its manufacturing footprint in South America and North America.

"We are planning to set up a new manufacturing unit in Brazil this year and one in the US next year," Kenersys group CEO Paulo Fernando Soares said. He said with the lowest wind power tariff in the world, Brazil will be a big market for the company. At present, the firm has invested \$100 million (about Rs 480 crore) in setting up its two world-class manufacturing units in Munster, Germany, and Baramati, India.

Soares said the firm entered American soil by setting up its first giant K100 2.5 MW turbine in Ohio. Lincoln Electric, a designer, developer and manufacturer of welding products, has installed the utility-scale wind turbine at its headquarters in Euclid, Ohio with an investment of \$5.9 million. The giant turbine is expected to generate up to 10 per cent of the energy used for Lincoln Electric's main plant and save up to \$500,000 a year in energy costs.

The project, conceived as a partnership between Lincoln Electric, which funded \$4.5 million and the Great Lakes Energy Development Task Force the remainder, aims to create a viable market for renewable energy in northeast Ohio. "It is a great breakthrough for us as the tur-

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Paulo Fernando Soares
CEO, Kenersys Group

bine in Ohio is one of the largest in the US and America will be a big market," Soares said.

Soares said he was looking for project partners to set up a subsidiary in Brazil, which at present generates just one per cent of wind power of the total power. It will be a complete manufacturing factory, including transformers, cables, towers and the rest of the infrastructure, he said.

"We are targeting to install 150 MW power capacity turbines by the end of December 2011," Soares said, adding it would generate total revenues of \$150 million. In January-August 2011 period the company had completed installation of turbines with 45 MW power capacities. Last year, it had installed 30 MW power capacity turbines because it was its first year of operation.

Soares said at present its growing market included India, Sweden, Germany and the US.

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